

## REFERENTEN



**Sandrine Amsili**  
Real Estate Debt Managing Director  
ARDIAN



**Duncan Batty**  
Co-Head Real Estate Finance  
M&G Investment Management



**Dr. Kati Beckmann**  
Partnerin  
Greenberg Traurig



**Dr. Guido Birkner**  
Chefredakteur  
dpm



**Yasmin Bou Hamze**  
Investor Solutions Analyst  
Natixis Investment Managers / MV Credit



**Florian Bucher**  
Referent Alternative Markets  
BAI e.V.



**Dr. Philipp Bunnenberg**  
Leiter Alternative Markets  
BAI e.V.



**Marc Chowrimootoo**  
Portfolio Manager  
Hayfin Capital Management



**Nicole Downer**  
Managing Partner & Head of Investor Solutions  
Natixis Investment Managers / MV Credit



**Ben Eppley**  
Partner  
Apollo Management



**Matthias Erb**  
Vorstand, BAI e.V.  
Partner, Stepstone



**Richard Flohr**  
Partner and Portfolio Manager  
CrossHarbor Capital Partners LLC



**Christian Fritsch**  
Founder & Managing Partner  
ELF Capital Group



**Manuela Fröhlich**  
Mitgründerin & Partnerin  
Fondsfrauen



**Nadine Fugert**  
Principal, Investor Relations  
Adams Street Partners



**Stefan Futschik**  
Head of Private Debt and Managing Director  
Prime Capital



**Bernard Galea**  
Principal  
Pantheon



**Philippe Garrel**  
Head of Energy Transition Strategies  
Sienna Investment Managers



**Dr. Markus Geiger**  
Head of Private Debt  
ODDO BHF



**Torsten Heidemann**  
Head of Infrastructure & Energy  
Berenberg



**Mikko Iso-Kulmala**  
Head of Private Credit Solutions  
Fidelity



**Moritz Jobke**  
Partner Private Credit  
Goldman Sachs



**Fabian Karger**  
Director Credit Investments  
SUSI Partners



**Cyrus Korat**  
Partner  
DRC Savills Investment Management



**Manuel Köppel**  
Geschäftsführer  
BF Capital GmbH



**Bas Kragten**  
Head private ABS, fund finance and infrastructure  
Aegon Asset Management



**Nedelina Lazarova**  
Head of Private Debt / Investment Manager  
HQ Trust



**Laura Merlini**  
Managing Director for EMEA  
CAIA Association



**Sandro Näf**  
CEO  
Capital Four



**Dr. Dirk Notheis**  
Gründer und Geschäftsführer  
Rantum Capital



**Marc Pahlow**  
Gründer und Geschäftsführer  
Rantum Capital



**Dr. Klaus Petersen**  
Founding Partner  
Apera Asset Management



**Michael Small**  
Partner, Credit & Markets  
KKR



**Michael R. Smith**  
Co-Head Private Debt USA  
Muzinich



**Musa Sönmez**  
Co-Head Europe and Partner  
Oak Hill Advisors



**Andrew Tan**  
Head of Private Debt Asia Pacific  
Muzinich



**Dr. Matthias Unser**  
Vorstand  
YIELCO Investments



**Laura Vaughan CFA**  
Head of Direct Lending  
Federated Hermes



**Sebastian Venc**  
Head Private Debt DACH  
Muzinich



**Urs von Büren**  
Partner  
Stepstone



**Alex Walker**  
Managing Director Europe  
Private Debt  
Alcentra



**David White**  
Head of LaSalle Real Estate Debt Strategies Europe  
LaSalle Investment Management

## LEAD-SPONSOREN

ARDIAN

Muzinich & Co

## SILBER-SPONSOREN

AEON Asset Management

Alcentra

ELF CAPITAL GROUP

Federated Hermes International

GT GreenbergTraurig

HAYFIN

KKR

M&G Investments

NATIXIS INVESTMENT MANAGERS

RANTUM CAPITAL

STEPSTONE

SUSI PARTNERS

## PANEL-SPONSOREN

apera asset management

APOLLO

BF capital Real Estate Debt

CAPITAL FOUR

CROSSHARBOR CAPITAL PARTNERS

DRC savills investment management

Fidelity INTERNATIONAL

Goldman Sachs Asset Management

LaSalle

OHA OAK HILL ADVISORS

ODDO BHF ASSET MANAGEMENT

PANTHEON

Sienna INVESTMENT MANAGERS

YIELCO Investments

## GET-TOGETHER-SPONSOR

PEMBERTON

## LUNCH-SPONSOR

PICTET Asset Management

## SUPPORTER

BRIGHT CAPITAL

## MEDIENPARTNER

Absolut research DIE PLATTFORM FÜR INSTITUTIONELLE INVESTOREN

FONDS FRAUEN EMPOWERING WOMEN IN FINANCE

BAI REPRESENTING ALTERNATIVE INVESTMENTS

## PROGRAMM





Mit einem Keynote-Vortrag von Prof. Dr. Axel Ockenfels, Universität Köln, Direktor am Max-Planck-Institut zur Erforschung von Gemeinschaftsgütern zu „Auf der Suche nach der perfekten Strategie“




# BAI Private Debt Symposium 2024





Dienstag, 5. März 2024  
Scandic Hotel Hafencity, Frankfurt



Uhrzeit	Raum „1“	Raum „2“
9:00 - 9:05 Uhr	<b>Eröffnungsworte und Moderation</b> Dr. Philipp Bunnenberg, BAI e. V.	<b>Eröffnungsworte und Moderation</b> Florian Bucher, BAI e. V.
9:05 - 9:35 Uhr	<b>Keynote: Private Debt Market Outlook &amp; Key Takeaways</b> Matthias Erb, Stepstone, BAI e.V	<b>Keynote</b> N.N.
9:35 - 10:05 Uhr	<b>Direct Lending - A Global Perspective: Opportunities in Asia Pacific, Europe and the US</b>  Michael R. Smith, Muzinich Andrew Tan, Muzinich Sebastian Venc, Muzinich	<b>Real Estate Debt challenges in the current market environment</b>  Sandrine Amsili, ARDIAN
10:05 - 10:30 Uhr	<b>Conservative mid-market lending across the cycle</b>  Laura Vaughan, Federated Hermes	<b>The new European real estate lending landscape and how it can work for you</b>  Duncan Batty, M&G Investment Management
10:30 - 11:15 Uhr	<b>Coffee Break</b>	
11:15 - 11:40 Uhr	<b>Die Renaissance des Junior Debts</b> Dr. Dirk Notheis, Rantum Capital Marc Pahlow, Rantum Capital	<b>Aktuelle Herausforderungen für Private-Debt-Fonds: Eine Analyse der aktuellen und zukünftigen regulatorischen Herausforderungen für Private-Debt-Fonds in Deutschland und USA</b> Dr. Kati Beckmann, Greenberg Traurig
11:40 - 12:20 Uhr	<b>Panel: Lower Middle Market</b> Dr. Markus Geiger, ODDO BHF Sandro Näf, Capital Four Dr. Klaus Petersen, Apera Asset Management Dr. Matthias Unser, YIELCO Investments Moderation: Dr. Guido Birkner, dpn	<b>Panel: Real Estate Debt</b>  Ben Eppley, Apollo Management Richard Flohr, CrossHarbor Capital Partners LLC Manuel Köppel, BF. Capital GmbH David White, LaSalle Investment Management Moderation: Cyrus Korat, DRC Savills Investment Management



Uhrzeit	Raum „1“	Raum „2“
12:20 - 12:45 Uhr	<b>Capital Solutions - Crossover von Private Debt und Credit Opportunities</b>  Christian Fritsch, ELF Capital Group	<b>Mit innovativen Kreditfinanzierungslösungen für aufkommende Geschäftsmodelle die Energiewende vorantreiben</b> Fabian Karger, SUSI Partners
12:45 - 14:00 Uhr	<b>Lunch</b>	
14:00 - 14:40 Uhr	<b>Panel: Credit Opportunities</b>  Bernard Galea, Pantheon Mikko Iso-Kulmala, Fidelity Moritz Jobke, Goldman Sachs Musa Sönmez, Oak Hill Advisors Moderation: Laura Merlini, CAIA Association	<b>Panel: Infrastructure Debt</b>  Philippe Garrel, Sienna Investment Managers Torsten Heidemann, Berenberg Moderation: Stefan Futschik, Prime Capital

Uhrzeit	Raum „1“	Raum „2“
14:40 - 15:05 Uhr	<b>Satellite strategies beyond senior direct lending</b>  Michael Small, KKR	<b>Nachhaltigkeitskriterien glaubwürdig in Private Debt umsetzen</b> Yasmin Bou Hamze, Natixis Investment Managers / MV Credit Nicole Downer, Natixis Investment Managers / MV Credit
15:05 - 15:30 Uhr	<b>Manage turnaround situations in private debt portfolios</b>  Alex Walker, Alcentra	<b>Upper mid market: the ultimate risk reward?</b>  Marc Chowrimootoo, Hayfin Capital Management
15:30 - 15:55 Uhr	<b>Private Debt Secondaries aus der Sicht eines Multimanager</b> Urs von Büren, Stepstone	<b>Global Fund Finance: Capital Call &amp; NAV Facilities</b>  Bas Kragten, Aegon Asset Management

<b>Aufhebung der Raumaufteilung</b>	
15:55 - 16:30 Uhr	<b>Coffee Break</b>
16:30 - 17:10 Uhr	<b>Fondsfrauen Investorinnen-Panel - the LP Perspective</b> Nadine Fugert, Adams Street Partners Alexandra Graf, ALH Gruppe Nedelina Lazarova, HQ Trust Moderation: Manuela Fröhlich, Fondsfrauen
17:10 - 17:55 Uhr	<b>Keynote: Auf der Suche nach der perfekten Strategie</b> Prof. Dr. Axel Ockenfels, Universität Köln, Direktor am Max-Planck-Institut zur Erforschung von Gemeinschaftsgütern
ab 17:55 Uhr	<b>Schlussworte und Get-together</b>