

BAI - Webinar

Topic:

Infrastructure Debt –
Market opportunity, why now, and why
it is a strong addition to your portfolio

Date:

January 15, 2026
3:00 p.m. - 4:00 p.m. (CET)

Infrastructure assets provide essential services and have high barriers to entry. The inelastic demand for these products, which drive our daily lives, create long-term, stable cash flow generation. Today, global infrastructure growth is being driven by durable market trends. There are three key infrastructure themes that are providing strong tailwinds across core infrastructure segments (transportation, utilities, energy and digital):

- Digitalization, deglobalization and decarbonization trends are driving increased demand for capital expenditure to meet these objectives. Increased regulation and focus on emissions reductions, evolving cloud compute & AI training models accelerating demand for digital resources, as well as improving socioeconomic conditions underpin these trends.
- Global infrastructure investment is expected to exceed \$3.7 trillion a year through 2035, with a total gap of \$5.5 trillion over the same period that is expected to be funded by private investors, whether via debt or equity.
- The increase in infrastructure capex, alongside constrained public investment and bank retrenchment has led to a recent supply and demand imbalance for infrastructure equity and debt, creating opportunities for private markets to fill in the gap. As private lenders have become increasingly critical as a source of capital for infrastructure development, the market will continue to provide attractive opportunities for scaled, and experienced infrastructure lenders

Along with market themes and color, this webinar will explore how infrastructure debt complements corporate credit, and how allocations to infrastructure debt can benefit a private credit or infrastructure equity portfolio, creating diversity, reducing volatility and enhancing returns of these portfolios.

AGENDA

Opening & Moderation

Florian Bucher, consultant and market analyst Alternative Markets, BAI

Introduction

Daniela Jönsson, Partner, Relationship Manager, Europe, Ares Management

Infrastructure Debt – Market opportunity, why now, and why it is a strong addition to your portfolio

- **Why Infrastructure Debt and Why Now?**

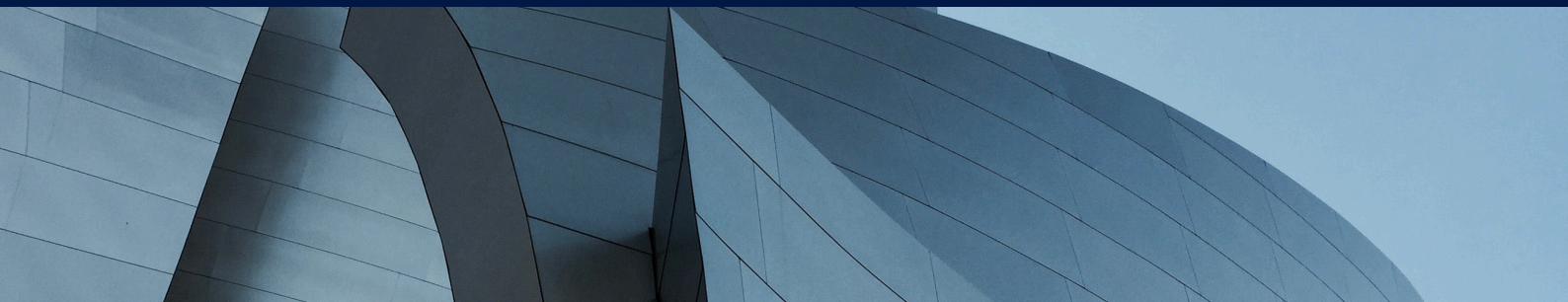
Market opportunity and why infra debt is a strong addition to a Private Debt or Infrastructure Core Equity portfolio – also from a risk-return perspective.

- **Current Opportunities**

Walkthrough on the current market opportunity set with by an example a case study. Why the sector can provide comfort and how investments can be structurally protecting.

Roopa Murthy, Partner, Head of EMEA Infrastructure Debt, Ares Management

Q&A



Remarks:

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Please register

After registration you will receive a confirmation e-mail with information regarding your participation in the webinar.

MODERATION



Florian Bucher

Florian Bucher is working at BAI as a consultant and market analyst in the Alternative Markets resort. His work focuses on quantitative and qualitative research, public presentations, and the regular publication of studies and reports on alternative investments - particularly infrastructure.

Before joining BAI in June 2021 he worked for more than two years in the research section at the executive search and leadership advisory firm Egon Zehnder.

He holds a Bachelor's and Master's degree in Economics from the University of Regensburg and completed his PhD in Economics at the interdisciplinary doctoral school of the Andr ssy University Budapest.

SPEAKER



Roopa Murthy,
Partner,
Head of EMEA Infrastructure Debt,
Ares Management

Ms. Murthy is a Partner & Head of Ares EMEA Infrastructure Debt. Additionally, she serves on the Ares Infrastructure Debt Investment Committee. Prior to joining Ares in 2022, Ms. Murthy was a Partner in the Infrastructure Debt Team at AMP Capital, where she was primarily responsible for sourcing, arranging and managing infrastructure debt investments in Europe. Previously, Ms. Murthy was on the Energy and Infrastructure Team at Credit Agricole Corporate and Investment Bank focusing on senior debt transactions across infrastructure assets in EMEA. Ms. Murthy holds a B.Economics and B.Law from the University of New South Wales in Sydney, Australia and an M.Sc. from the London Business School in Finance.



Daniela Jönsson,
Partner,
Head of Relationship Management DACH,
Ares Management

Ms. Jönsson is a Partner and Relationship Manager for Europe in the Ares Global Client Solutions Group, where she leads the team focused on institutional client management in the DACH region within Europe. Prior to joining Ares in 2016, Ms. Jönsson worked at Oak Hill Advisors, Nomura Bank and Lehman Brothers as a marketer and structurer. Ms. Jönsson holds an M.S. from Goethe University Frankfurt in Business Administration. Ms. Jönsson is a CFA® charterholder.