



# **BAI-Webinar**

## Theme:

European Leveraged Loans: An allocation that's here to stay

### Date:

5<sup>th</sup> September 2022 11:00am – 12:00pm CET

The European leveraged loan opportunity set has grown significantly in recent years and could now be considered as a core holding in a well-diversified portfolio. The Ares Global Liquid Credit team will be taking a detailed look at the evolution of the asset class and the factors behind the attractive risk-adjusted return profile.

The webinar will specifically address the following themes:

- The evolution and historical return profile of the European leveraged loan market;
- drivers of the market's credit performance;
- market dynamics that have caught the attention of investors in recent years, namely the rise in cov-lite loans and ESG







# **AGENDA**

# **Opening Words**

Philipp Bunnenberg, Head of Alternative Markets, BAI

# **European Leveraged Loans:**

An allocation that's here to stay

- Drivers of the attractive risk-adjusted return profile

Boris Okuliar, Partner, Ares Brian Abdelhadi, Partner, Ares Elliot Hill, Vice President, Ares

Q&A

#### **Remarks:**

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# Please register

After registration you will receive a confirmation e-mail with information regarding your participation in the webinar.

### **BAI Webinar – The Speakers**



Boris Okuliar is a Partner in the Ares Credit Group, and Portfolio Manager and Co-Head of Global Liquid Credit. He serves as a member of the Ares Credit Group's European Liquid Credit and European Direct Lending Investment Committees, as well as a member of the Global Asset Allocation Committee. Prior to joining Ares in 2016, Mr. Okuliar was a Managing Director and Head of Capital Markets for Global Market Strategies at The Carlyle Group, where he focused on sourcing credit investment opportunities from banks and sponsors, syndicating excess risk, and developing new business opportunities. Previously, Mr. Okuliar was Head of Leveraged Capital Markets for UBS, where he focused on the structuring and market execution of leveraged loans, bridge financing and high yield bond placements. In addition, Mr. Okuliar was Head of High Yield Capital Markets and Syndicate at Barclays Capital in London. He has also worked for Banc of America Securities in Syndicated Finance and High Yield Capital Markets in the U.S. and London. Mr. Okuliar holds a B.S.B.A. from Georgetown University with a double major in Finance and International Business, and is a graduate of the Advanced Management Program at Harvard Business School.



Brian Abdelhadi is a Partner and Portfolio Manager in the Ares Credit Group and serves as a member of the Ares Credit Group's European Liquid Credit Investment Committee. Prior to joining Ares in 2020, Mr. Abdelhadi was a Senior Portfolio Manager in the Global Fixed Income Group at Allianz Global Investors, where he managed global high yield and multi-asset credit portfolios across a broad range of strategies. Previously, Mr. Abdelhadi was an Analyst at Camares Capital, where he focused on relative value, catalyst-driven and capital structure arbitrage credit opportunities. He also held high yield analyst positions at Citigroup and Barclays. Mr. Abdelhadi holds a B.S. from DePaul University in Accounting and an M.B.A. from the University of Navarra, Instituto de Estudios Superiores de la Empresa (IESE Business School).



**Elliot Hill** is a Vice President in the Ares Credit Group, where he focuses on credit investor relations. Prior to joining Ares in 2020, Mr. Hill was an Investment Specialist in the Global Credit Strategy Group at J.P. Morgan Asset Management, where he focused on all client matters related to the asset class including new business generation and mandate retention. Mr. Hill holds a B.A. from The University of Exeter in Economics. Mr. Hill is a CFA® charterholder.

#### **Moderator:**



**Philipp Bunnenberg** is Head of Alternative Markets at Bundesverband Alternative Investments e.V. and responsible for the association's activities in the areas of Private & Liquid Alternative Markets, Research & Science and Public Relations. After studying economics and business administration at the Universities of Potsdam, Münster and Vigo (Spain), he initially worked as a research assistant at the Chair of Finance and Banking at the University of Potsdam. During this time, he completed his dissertation on Closet Indexing and risks in the ETF market.