



Press Release

Bonn, October 5, 2026

BAI: Andreas Binder Appointed New Managing Director

Andreas Binder (49) has been appointed Managing Director of the Bundesverband Alternative Investments e.V. (BAI), the leading industry association representing Germany's alternative investment sector, effective October 1, 2026.

Binder holds a degree in business administration and has extensive experience in alternative investments. Since 2009, he has headed the Alternative Investments department at VHV Group, where he was responsible for portfolio management and research across private equity, infrastructure, renewable energy and real estate.

Binder has maintained a close relationship with the BAI for many years. He joined the BAI Investor Advisory Board in 2011 and was elected to the association's honorary Board of Directors in March 2024. With his appointment as Managing Director, he will step down from his board position.

"With Andreas Binder, we have gained a recognized alternative investment expert who also brings many years of leadership experience from the institutional investor side," says Achim Pütz, Chairman of the BAI. "He also knows the association, its members and the key issues facing our industry very well from various perspectives. He therefore represents continuity while also bringing fresh impetus."

Commenting on his appointment, Andreas Binder says: "I would like to thank the Board of Directors for the confidence they have placed in me. I look forward to taking on this new role and working with the BAI team. Through my work at VHV Group and my previous involvement with the BAI Investor Advisory Board and Board of Directors, I have gained a thorough understanding of our members' perspectives and concerns. I look forward to putting this experience to good use, strengthening our dialogue with members and continuing to represent the BAI's interests actively in dealings with policymakers, regulators and institutional investors."

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Frank Dornseifer to Step Down as Managing Director

After many successful years, Frank Dornseifer has decided, also for personal reasons, to step down as Managing Director of the BAI effective March 31, 2027, and pursue new professional challenges.

Frank Dornseifer has helped shape the BAI for almost 20 years, bringing great commitment, extensive professional expertise and personal dedication to the role. In particular, during his more than 15 years as Managing Director, he has made a significant contribution to the association's successful development and its positive standing in politics, business and society.

The BAI Board of Directors and its members particularly value Frank Dornseifer's reliability, solution-oriented approach and consistently constructive commitment to advancing the association's interests.

The BAI regrets his decision, thanks him for his outstanding cooperation and wishes him continued success in the next chapter of his professional career.

A high-resolution portrait of Andreas Binder is available [for download here](#). His full biography can be found [here](#).

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The Bundesverband Alternative Investments e. V. (BAI) is the central interest group of the alternative investments industry in Germany. The federation understands itself as catalyst between professional German investors and recognized offerers of alternative Investments products world-wide. It is committed to ensuring that German institutional and professional investors are able to diversify their capital investments more easily and effectively with regard to alternative investments, in particular with a view to securing German old-age provision in the long term. The BAI promotes public awareness and understanding of alternative investments and is committed to scientific research. It conducts a dialogue with political decision-makers and the responsible supervisory authorities and cultivates exchanges with national and international organisations and associations. The association pursues the goal of achieving legal reforms and further legal education in the interests of its members and their investors and of creating attractive and internationally competitive framework conditions for investing in alternative investments. The circle of BAI members recruited from all areas of the professional alternative investment business has grown to more than 310 companies.